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## upgrade europe

upgrade2europe project newsletter



#### Foreword

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Co-funded by the European Union

The aim of our *upgrade2europe project* is to support SMEs, SMOs and educational actors on their path towards international success. This is not something that can be achieved in a blink of an eye, but requires careful strategic planning, and consciously taken steps on this amazing journey.

Our upgrade2europe team has been working hard to develop tools and materials that will be supporting you to achieve your international goals the best possible way.

In this issue of our upgrade2europe Newsletter, we are happy to tell you all of the accomplishments we are so proud of!

Read more on the next pages, and thank you for being with us!





### SO NICE TO SEE YOU!

## TRANSNATIONAL PARTNER MEETINGS GETTING US CLOSER TO OUR GOALS AND EACH OTHER

'THE STRENGHT OF A
TEAM IS EACH INDIVIDUAL
MEMBER. THE STRENGHT
OF EACH MEMBER IS THE
TEAM.' (PHIL JACKSON)

After conducting the project's kick-off meeting online, project partners had the chance to meet finally in person in Larnaka, Cyprus during October 2021 and had their transnational partner meeting in Tallin, Estonia in May, 2022.

Partners made the most out of the time at disposal to get aguanted with the latest versions of the project results: the Model. **Process** the Curriculum. the Handbook, the Learning videos. the Self-**Assessment Tool** and the email course. The project products almost finalized and readu to be tested by the target group members.

The methodology of the forthcoming *internal and external testing sessions* have also been discussed in detail, just as the dissemination of project results and quality management topics.

And what are the next steps? We will have a lots of personal engagements with our target groups, testing activities, national workshops and many many more!



ROUND TABLE
MEETINGS
The impact of the project of

The impact of the project can be measured by the number of people using the project results. For this reason, *Round-table discussions* have been conducted in partner countries, during which the beta versions of the project products were presented to the participants with the aim of ensuring the broad applicability of the contents, gathering feedback and discussing suggestions for changes.

## 5 COUNTRIES, 43 PARTICIPANTS

The round-table events have been organised in 5 European countries: Germany, Bulgaria, Italy, Cyprus and Hungary and attracted altogether 43 participants.



## MULTIPLIED RESIII TS

Apart from direct target group members (SMOs, SMEs and training providers), multiplier networks and organisations also attended the events, such as EQF, representatives of ministries, chambers of commerce and other business support structures, that can effectively multiply the project results towards their clients and members, thus increasing the project's impact.

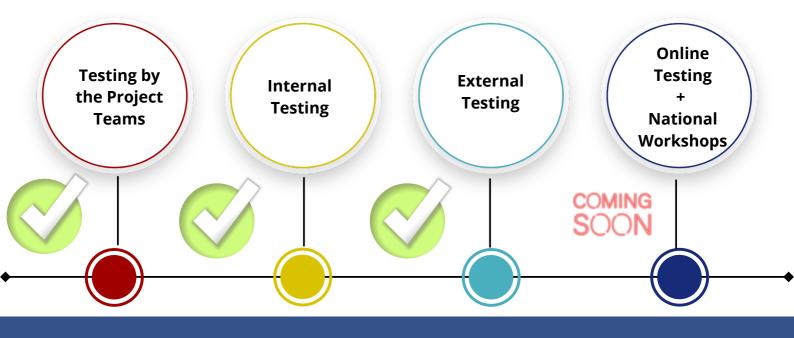


#### Quality above all

In order to ensure that the developped products are perfectly adjusted to our target groups' needs, various internal and external testing activities have been carried out. All testing activities had the same aim: to gather feedback on the applicability, usability and quality of the developed products and to fine-tune them based on the results.



#### **Testing Activities**



INTERNAL TESTING

Internal testing happened at two levels:

- 1. Project partners met in Larnaca, Cyprus, and tested the first versions of the developed products, including the Process Model, the upgrade2europe Curriculum, the Handbook, the videos and the Self-Assessment Tools
- 2. During the 2 months period, an internal testing activity has been conducted at each project partner's own organisation, involving at least three colleagues, who are not part of the project team, to gather their feedback and ideas for further improvements.

'TESTING A PRODUCT IS A LEARNING PROCESS.' - BRIAN MARICK





#### EXTERNAL TESTING

The testing activites were conducted also outside the doors of our organisations.

External insitutions, including educational providers, SMEs and SMOs, applied our project products for a period of two months within their organisations, in their everyday work, to see how they can use them to improve their performance on the international business scene.

3 external organisations took part in the testing activities in all 6 partner countries, with at least 3 eployees each - adding up to at least 64 external testers of the project results.

The evaluation of the results is currently ongoing, nonetheless, we are thrilled to share with you already some of the thoughts of our testers.

## Thoughts and comments



it is great that further the materials are linked in the materials are linked in the

'The email course is well designed. It features atmospheric colours and is lightened up with wellplaced photos and graphics.'

'The topics and tools of the We learnt many new things that work.'

'We liked the Self-Assessment Tool in general.The glossary of terms is also very useful."

The Self-Assessment Tool allows to think about concepts and internal approaches that may be taken for granted and accepted by default. By questioning them, you can truly find the right ways to step forward.

'The videos are very compact and informative.'

> 'The answers of the Self-Assessment Tool offer a great basis for improvement and discussion about the status quo within our team'

'The Handbook addresses aspects.'

'It is
possible to see the actual status of
the organisation and plan the future
steps. It gives motivation to step
forward to develop in different
fields.'

'Great Job!We are looking forward to receive the next emails!'

A big thank you to our Testers for their precious support!





# Make the most out of your organisation at a European level!

Lets connect!





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