



# K4 category

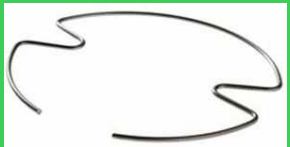
# Our needs in K4 category



Traction springs.  
Stainless steel and carbon steel.  
Wire diameter 0.1 - 3 mm.



Flat springs.  
Copper alloy, stainless steel and  
carbon steel.  
Raw material thickness 0.1 - 3 mm.



Wire-formed springs.  
Stainless steel and carbon steel.  
Wire diameter 1 - 3 mm.



Compression springs. Stainless  
steel and carbon steel.  
Wire diameter 0.1 - 3 mm.



Torsion springs.  
Stainless steel and carbon steel.  
Wire diameter 0.5 - 3 mm.



Copper coils and connections.  
Wire diameter 1 - 5 mm.

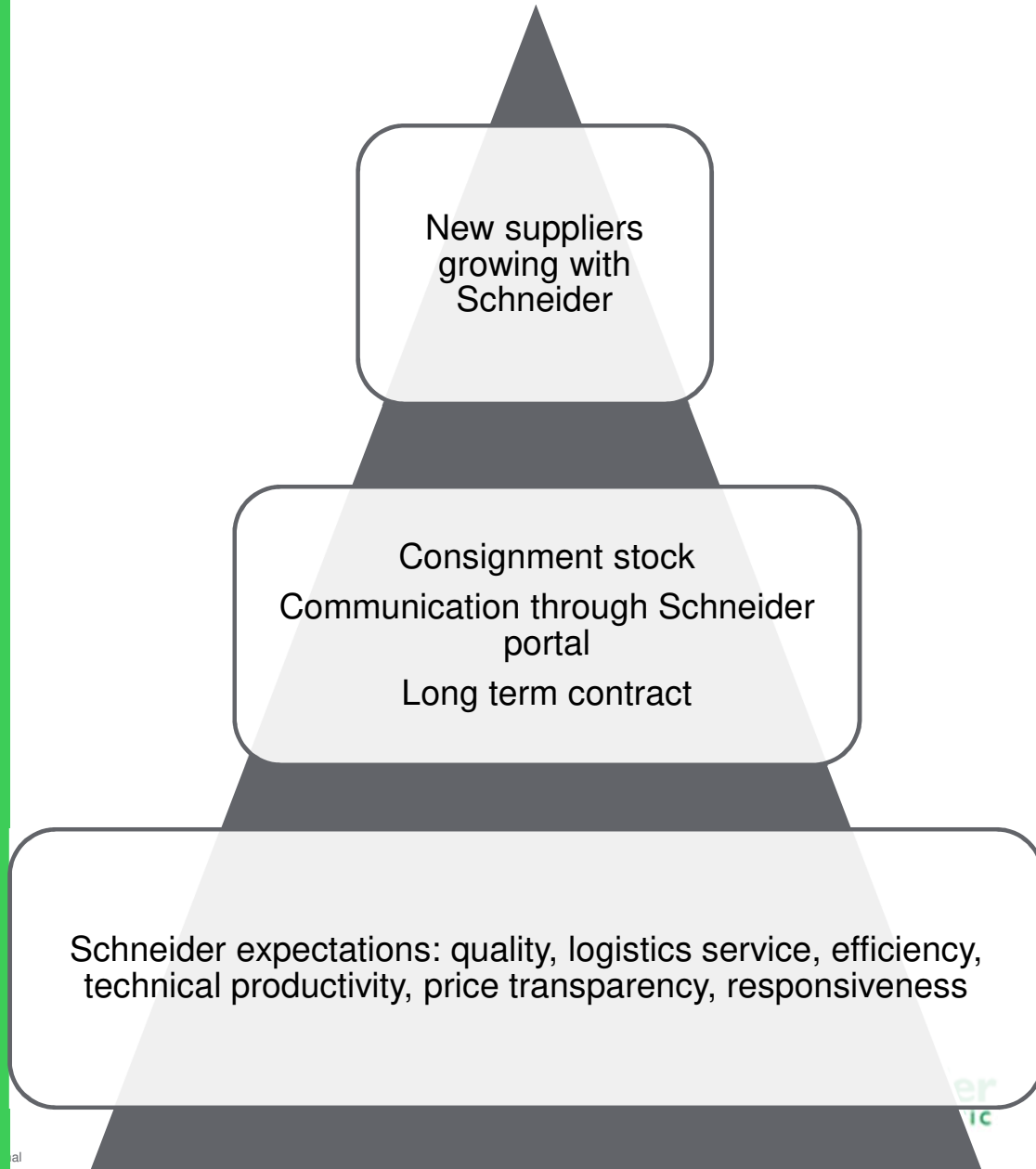
# K4 key figures

Annual spend: € 29 million

Quality expectation 40 ppm

2 412 part numbers

RM ratio 40% - 60% (coil connectors 80%)



## The partner we are looking for in a supplier:

- Sales revenue more than €5 million / year
- Less than 80% dependency on automotive (the lower the better)
- Financial health
- Governance (environment, health and safety, CSR, Zero carbon journey)
- Lean manufacturing processes
- Strong quality processes, management of sub-contractors

## What we offer:

**Growth**

**Development**

**Long-term partnership**

**Reliability: on-time payments**