



NEW BUSINESS PARTNERS

REQUEST FOR INFORMATION

STAMPING CATEGORY K2

K2 STAMPING Scope of research



Progressive stamping



Multislide



Station tooling



Deep drawing



Fine blanking

❑ Schneider Electric Business in Europe up to 175M€

❑ Progressive stamping and station : 120M€ avg

❑ RM: Copper and Ferrous

❑ 80 European factories

CRITERIAS FOR A NEW PARTNER

- ❑ **English speakers** for General management, sales and production follow up
- ❑ **Financial transparency** and regular communication (P&L , balance sheet)
- ❑ **Cost transparency** with cost breakdown template with raw material base price
- ❑ ISO CERTIFICATION and REACH ROHS compliancy
- ❑ Business orientation: Automotive share less than 50%
- ❑ Company size: 10 m€ minimum and export rate > 30%
- ❑ Business orientation **for Medium and Small series**
- ❑ ZERO carbon - Green CO2 sustanibility approach

Life Is On

Schneider
Electric

Internal